

Company: Professional Training
Job Title: Appointment Marker / Lead Generator
Location: Stockport

Position Details:

Appointment Maker / Lead Generator - £10 per hour, plus commission.

Specialist training company based in Stockport, are seeking a driven and resilient appointment maker to join our friendly team.

Part time – 16 hours per week, days to suit you.

Responsibilities:

- Identify suitable target companies / customers
- Generate quality appointments for the Sales Team in a designated geographical area
- Introduce the company and services offered
- Gather and update information for the CRM system
- Ensure that own targets and KPIs are met, and if possible, exceeded

To be considered, you must:

- Be self-motivated and able to work well independently.
- Have an excellent telephone manner and strong communication skills
- Be able to negotiate and influence others
- Be resilient with a positive attitude
- Excel at finding new opportunities
- Previous telesales experience is preferred however, not essential as full training will be provided.

Benefits

- Flexible working – 16 hours per week, days to suit so can be worked around school hours etc.
- Opportunity to work from home
- £10 per hour, plus performance related bonuses.
- Full training and development
- Joining an outgoing and friendly team who can help your personal growth in a sales career.

This is a fantastic opportunity to join a successful training company who do not operate in a call centre environment or mentality. Interested? Then send your CV and cover letter to louise@objectiveassessment.co.uk.

Please note, you will be required to complete an online assessment to ascertain your suitability for the role.